## **HOW TO - UFO GATHERING**

- Pick a date
- Select a location airport
- Venue
  - At an airport coordinate with the FBO as well as the facility
  - Off the airport arrange for getting people to and from
- Request UFO banner or other items we have for events

## Decide if you want a formal presentation like

- Formal
  - FAA Master Pilots
  - FAA Wings Training session
  - o CFI "rusty pilot" type
- Informal
  - Potluck works too
  - GTKY (getting to know you) which is very popular cause pilots like to talk about themselves
- Have food
- Advertise
  - o via the website events,
  - in the SQUAWK newsletter
  - via our mailing list to a group within a radius of a central zip code.
  - o Phone call
  - Request RSVP and if flying so you can tell the FBO for parking
- Follow up
  - o Take a group picture with the banner displayed for
    - Facebook
    - SQUAWK
    - Website
    - Advertising
  - Write up for the SQUAWK
  - o Submit reimbursement for your out-of-pocket expenses
    - Must have more than 5 members
    - We do have limits, so check first.